



## Jonathan Chiel

Executive Vice President & General Counsel  
John Hancock Financial Services



Jonathan Chiel is Executive Vice President and General Counsel, for John Hancock Financial, the U.S. division of Toronto-based Manulife Financial Corporation.

He is responsible for John Hancock's legal and compliance operations, and is a member of the Manulife Management Committee.

Mr. Chiel joined John Hancock in December 2000 as Senior Vice President and Deputy General Counsel of John Hancock Financial Services, Inc. In that role, he oversaw the law sector's Litigation and Employment, Corporate, and Government Relations divisions, and its investment and business compliance offices.

Prior to joining John Hancock, Mr. Chiel was a Partner at the Boston law firm of Choate, Hall & Stewart from 1995 until December 2000, where he headed up the firm's Government Enforcement and Corporate Compliance practice. His practice included the representation of companies in civil litigation as well as companies and individuals facing government investigations.

Mr. Chiel was an Assistant U.S. Attorney and served as Chief of the Criminal Division of the Boston U.S. Attorney's Office from 1993 to 1995; Chief of the Public Corruption Unit from 1991 to 1993, and Chief of the New England Organized Crime Drug Enforcement Task Force from 1988 to 1991.

Mr. Chiel is an Executive Board Member of the Boston Municipal Research Bureau. He serves on the Boston Bar Association Council. He has been a panelist at seminars sponsored by the American, Massachusetts and Boston Bar Associations and has been a guest lecturer at Harvard Law School and Boston College Law School.

Mr. Chiel received an A.B., magna cum laude from Brown University in 1979 and a J.D. from Harvard Law School in 1982. He clerked for the Honorable Joseph L. Tauro, United States District Judge after law school.

## **About John Hancock Financial and Manulife Financial Corporation**

John Hancock Financial is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at [www.manulife.com](http://www.manulife.com).

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at [www.johnhancock.com](http://www.johnhancock.com).