



## Peter Gordon

President, John Hancock Financial Network  
John Hancock Financial Services



Peter Gordon is President, John Hancock Financial Network (JHFN), for John Hancock Financial, the U.S. division of Toronto-based Manulife Financial Corporation.

Mr. Gordon is responsible for all aspects of JHFN, the company's national network of independent firms, and its broker-dealer, Signator Investors, Inc. JHFN includes nearly 1,900 financial representatives.

Before taking on his current role in 2006, Mr. Gordon was Senior Vice President of Sales and Marketing for John Hancock Retirement Plan Services, responsible for the overall sales and marketing of retirement plans.

He joined Manulife in 1985 as a Pension Sales Representative in Los Angeles. In 1991, he became the Southeast Regional Sales Manager and later the National Sales Manager responsible for overall retirement plan sales in the U.S.

Mr. Gordon graduated from the University of California at Los Angeles with a B.A. in Economics.

### **About John Hancock Financial and Manulife Financial Corporation**

John Hancock Financial is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at [www.manulife.com](http://www.manulife.com).

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at [www.johnhancock.com](http://www.johnhancock.com).